

# Your Organization SAVES on EVERY visit

*Real example taken from annual physical of a MetaClinic member.*

The biggest savings that you will realize with MetaClinic are a result of the pass-through (wholesale) pricing on meds and lab work. With MetaClinic, you pay what we pay for meds and lab work. And when you compare our prices to what you've been paying, you'll see how quickly your savings can add up.

**“Our best discount” doesn’t mean what you think it does.**

We’ve all heard it. You’re told that you are receiving the “best discount” offered through the network. While that may be true, you need to realize that your discount is applied to RETAIL pricing. For example, for the PROAIR HFA 90 MCG INHALER listed below, the retail price averages about \$85.15. With your “best discount” BCBS of TN will charge you \$68.41. That really is a good discount of about 20%. But with MetaClinic, your fund pays the wholesale price of \$39.60 – which is a discount of over 53%, or \$45.55 you save every single time your member gets a refill.

Here’s an example of how MetaClinic wholesale pricing on the labs and meds (from an annual physical) can save you much more than your “best discount.”

NDC	DRUG NAME	PAID WITH METACLINIC	WOULD HAVE PAID W/BCBS OF TN	SAVINGS TO YOU
29300012510	MELOXICAM 15 MG TABLET	\$4.54	\$7.79	\$3.25
59310057922	PROAIR HFA 90 MCG INHALER	\$39.60	\$68.41	\$28.81
59746000103	METHYLPREDNISOLONE 4 MG DOSEF	\$16.69	\$16.60	-\$0.09
68180072103	AMLODIPINE BESYLATE 10 MG TAB	\$4.27	\$12.46	\$8.19
52817033200	CYCLOBENZAPRINE 10 MG TABLET	\$4.32	\$6.73	\$2.41
31722071390	PANTOPRAZOLE SOD DR 40 MG TAB	\$5.85	\$18.69	\$12.84
68382050010	OMEPRAZOLE DR 40 MG CAPSULE	\$8.01	\$10.46	\$2.45
68645054559	METFORMIN HCL 1,000 MG TABLET	\$5.37	\$7.26	\$1.89
99073012101	FREESTYLE TEST STRIPS	\$12.03	\$63.46	\$51.43
TOTALS:		<b>\$100.68</b>	<b>\$211.86</b>	<b>\$111.18</b>

This **\$264.91** savings is from a single-visit annual physical. While other types of visits require less labs and meds, the savings still add up quickly when multiplied by thousands of member clinic visits each year.

What MetaClinic actually charged the client

What BCBS of TN would have charged w/their “best discount”

What the client saved on this visit because of MetaClinic pricing

CPT	LAB ORDERED	PAID WITH METACLINIC	WOULD HAVE PAID W/BCBS OF TN	SAVINGS TO YOU
80053	CMP	\$4.50	\$11.60	\$7.10
80061	LIPID PANEL	\$4.50	\$12.51	\$8.01
85025	CBC/DIFF	\$3.75	\$8.16	\$4.41
84402	TESTOSTERONE, TOTAL	\$13.50	\$121.86	\$108.36
83036	HEMOGLOBIN A1C	\$4.00	\$11.54	\$7.54
84443	TSH	\$7.00	\$19.56	\$12.56
84153	PSA (MALES >40)	\$16.00	\$21.75	\$5.75
TOTALS:		<b>\$53.25</b>	<b>\$206.98</b>	<b>\$153.73</b>