

A great solution for **CONTRACTORS**

MetaClinic was created to increase member engagement in their own health care. By making primary care much more affordable, and substantially more convenient, MetaClinic has improved the health of union tradespeople. And contractors are reaping the benefits of healthier workers:

YOU MAKE MORE PROFIT

Healthy workers are more productive, for more days every year. MetaClinic features on-time appointments – we get your members in and out on time, reducing the amount of time they spend away from your job site. When your crew is healthy and spending less time staying healthy, they complete jobs faster.

And that can really jack up your margins.

YOU SPEND LESS ON HEALTH INSURANCE

MetaClinic is extremely effective at improving the health of workers and reducing the incidence of large, expensive insurance claims. So not only does your cost for primary care go down, you also benefit from fewer emergency room events and hospitalizations, further reducing your health care costs.

Again - that can do great things for your margins.

YOU GAIN A COMPETITIVE EDGE

When tradespeople save money on health care and cost less to insure, there's less pressure to increase hourly wages. Which means your bids come in lower than your competitors. And you win more bids.

Guess what that's gonna do to your bottom line.

In summary, for any of our brother Iron Workers, and those in other trades, I would recommend that you take a serious look at the Bravura MetaClinic program. As a contractor, I am interested in workers that are on the job and productive. The MetaClinic program has helped the Tennessee Valley Iron Workers meet that objective.

Mike Pfeiffer, Management Trustee